

Financial Highlights for Fiscal Year 2019



Resona Holdings

May 12, 2020

Outline of Financial Results for FY2019

- **Net income attributable to owners of parent: JPY152.4 bn**
 - Down JPY22.7 bn, or 12.9%, YoY
Up JPY17.1 bn, or 12.6%, YoY, excluding one-off gain*¹ posted in FY'18
 - Progress rate against the full year target*² : 95.2%
- **Actual net operating profit: JPY241.9 bn**
Up JPY16.3 bn, or 7.2%, YoY
 - **Gross operating profit: JPY658.6 bn**
Up JPY14.5 bn, or 2.2%, YoY
 - Net interest income from domestic loans and deposits:
Down JPY11.0 bn, YoY
Average loan balance : +1.35%, YoY
Loan-to-deposit spread : contracted by 4bps, YoY
In line with the plan, contraction of loan-to-deposit spread continued to moderate
 - Fee income : Down JPY3.5 bn, YoY
Fee income ratio : 28.8%
Income from Inv. trust and insurance declined while focused businesses such as FW, settlement related have grown steadily
 - Net gains on bonds (including futures) : Up JPY19.1 bn, YoY
Increase from measures for sound securities portfolio in FY'18 and building-up trading profits in a timely manner
 - **Operating expenses: JPY417.1bn**, improved by JPY3.4 bn, YoY
Both personnel and non-personnel expenses decreased, Cost income ratio improved by 1.9 points, YoY, to 63.3%
- **Credit related expenses: JPY22.9 bn (cost)**
Increased by JPY21.6 bn, YoY
YoY increase attributable to 1) absence of reversal gain posted in FY'18, 2) preemptive provisioning of loan loss reserves against certain apartment loan portfolio and 3) recognition of credit cost from certain large borrowers.
- **Earnings target for FY2020**
Net income attributable to owners of parent:
JPY120.0 bn, down JPY32.4 bn, YoY
- **Launched a new Medium-term Management plan**
“Establish a Resonance Model”(FY2020-FY2022)

HD consolidated (JPY bn)	FY2019 (a)	YoY change		Target for FY2020 (d)
		(b)	% (c)	
Net income attributable to owners of parent (1)	152.4	(22.7)	(12.9)%	120.0
EPS (yen) (2)	66.27	(9.36)	(12.3)%	
BPS (yen) (3)	904.60	(6.57)	(0.7)%	
ROE(stockholders' equity) ³ (4)	8.91%	(1.93)%		
Gross operating profit (5)	658.6	+14.5	+2.2%	
Net interest income (6)	431.1	(4.7)		
Nil from loans and deposits ⁴ (7)	342.6	(11.0)		
Fee income (8)	190.2	(3.5)		
Fee income ratio (9)	28.8%	(1.2)%		
Trust fees (10)	19.0	(0.1)		
Fees and commission income (11)	171.1	(3.4)		
Other operating income (12)	37.3	+22.8		
Net gains on bonds (including futures) (13)	11.3	+19.1		
Operating expenses (excluding group banks' non-recurring items) (14)	(417.1)	+3.4	+0.8%	
Cost income ratio (OHR) (15)	63.3%	(1.9)%	(Improved)	
Actual net operating profit (16)	241.9	+16.3	+7.2%	
Net gains on stocks (including equity derivatives) (17)	9.3	+2.2		
Credit related expenses, net (18)	(22.9)	(21.6)		
Other gains, net (19)	(16.2)	(23.3)		
Net income before income taxes and non-controlling interests (20)	212.1	(26.4)	(11.0)%	
Income taxes and other (21)	(56.7)	+0.5		
Net income attributable to non-controlling interests (22)	(3.0)	+3.1		

*1. One-off gain regarding KMFG integration : JPY39.8 bn *2. Full year target of FY2019: JPY160.0 bn

*3. Net income attributable to owners of parent / Total shareholders equity (simple sum of the balance at the beginning and the end of the term)

*4. Total of non-consolidated domestic banking accounts of group banks, deposits include NCDs

*5. Negative figures represent items that would reduce net income

Breakdown of Financial Results

(JPY bn)	Resona Holdings (Consolidated)		Total of group banks		Resona Bank	Saitama Resona Bank	Total of group banks under KMFG	Difference
	(a)	YoY (b)	(c)	YoY (d)				
Gross operating profit (1)	658.6	+14.5	605.3	+12.3	355.2	114.5	135.5	53.3
Net interest income (2)	431.1	(4.7)	426.8	(7.6)	231.4	85.2	110.1	4.2
NII from domestic loans and deposits (3)	/	/	342.6	(11.0)	173.4	71.7	97.4	/
Gains/(losses) on cancellation of investment trusts (4)	3.5	+4.9	3.4	+5.4	0.7	(0.1)	2.8	0.1
Fee income (5)	190.2	(3.5)	142.4	(4.9)	97.6	24.2	20.4	47.8
Fee income ratio (6)	28.8%	(1.2)%	23.5%	(1.3)%	27.5%	21.1%	15.0%	/
Trust fees (7)	19.0	(0.1)	19.0	(0.1)	19.0	/	/	(0.0)
Fees and commission income (8)	171.1	(3.4)	123.3	(4.8)	78.6	24.2	20.4	47.8
Other operating income (9)	37.3	+22.8	36.0	+24.9	26.0	5.0	4.9	1.2
Net gains on bonds (including futures) (10)	11.3	+19.1	11.7	+21.5	6.6	2.8	2.2	(0.4)
Operating expenses (excluding group banks' non-recurring items) (11)	(417.1)	+3.4	*1 (393.4)	+4.1	(209.7)	(73.8)	*1 (109.8)	(23.7)
Cost income ratio (OHR) (12)	63.3%	(1.9)%	(Improved) 64.9%	(2.0)%	59.0%	64.4%	81.0%	/
Equity in gains of affiliates (13)	0.5	*2 (1.6)	/	/	/	/	/	0.5
Actual net operating profit (14)	241.9	+16.3	211.9	+16.5	145.4	40.7	25.7	30.0
Core net operating profit (excluding gains/(losses) on cancellation of investment trust) (15)	/	/	190.5	(8.7)	133.7	36.3	20.4	/
Net gains on stocks (including equity derivatives) (16)	9.3	+2.2	18.7	+6.7	10.3	2.9	5.4	(9.3)
Credit related expenses, net (17)	(22.9)	(21.6)	(18.8)	(18.9)	(9.5)	(4.4)	(4.7)	(4.1)
Other gains/(losses), net (18)	(16.2)	*4 (23.3)	(16.2)	+15.1	0.8	(2.9)	(14.0)	0.0
Net income before income taxes (19)	212.1	(26.4)	195.5	+19.4	147.0	36.2	12.3	16.5
Income taxes and other (20)	(56.7)	+0.5	(53.0)	(2.8)	(39.1)	(9.9)	(3.9)	/
Net income attributable to non-controlling interests (21)	(3.0)	+3.1	/	/	/	/	/	/
Net income (attributable to owners of parent) (22)	152.4	(22.7)	142.5	+16.6	107.9	26.2	8.3	/

*1. Exclude goodwill amortization by KMB, JPY(0.7) bn, related to acquisition of former Biwako Bank

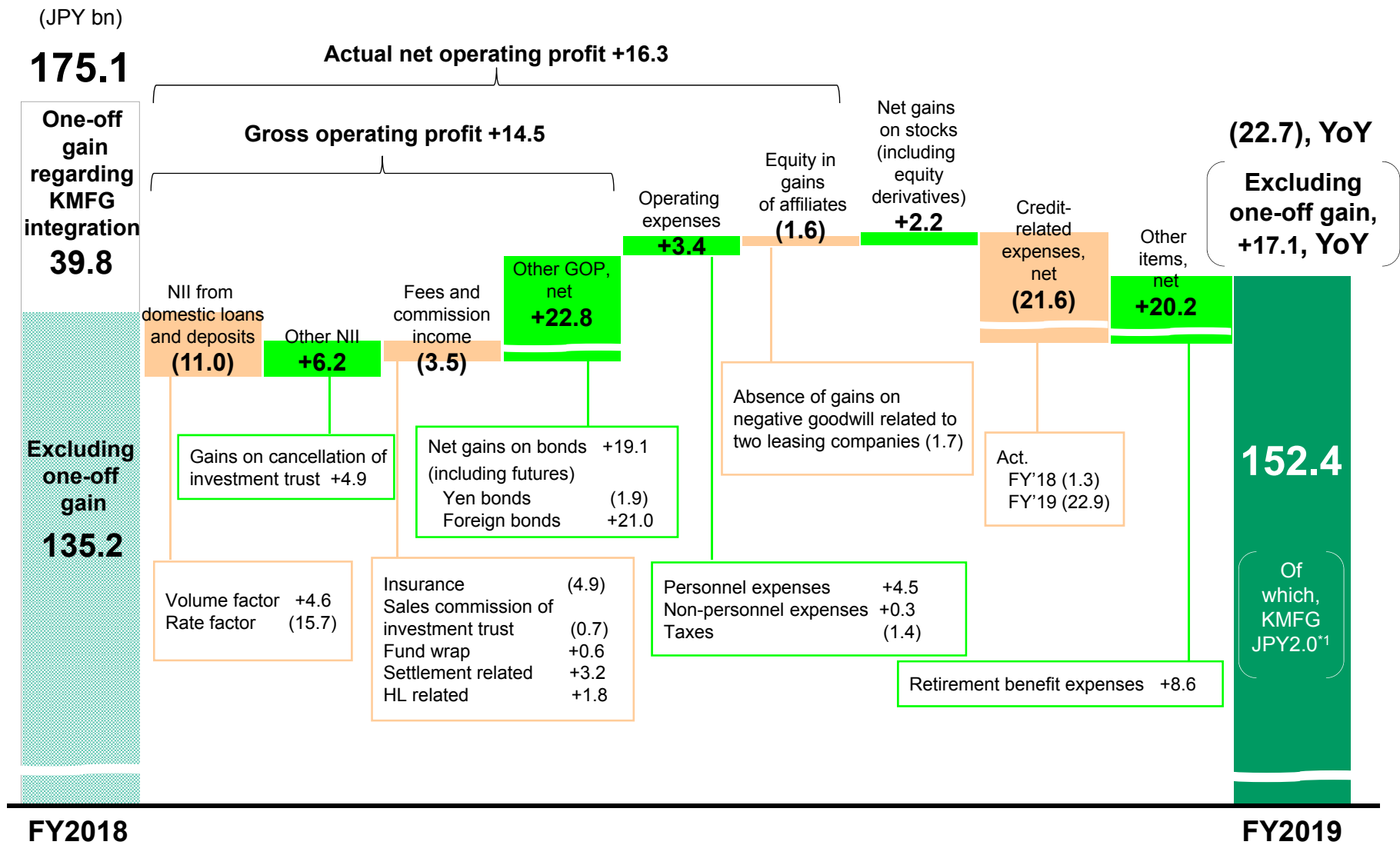
*2. Include absence of gains on negative goodwill of JPY1.7 bn, posted in FY'18, related to two leasing companies which newly became equity method-applied subsidiaries

*3. Actual net operating profit - gains on cancellation of investment trust - Net gains on bonds

*4. Include absence of one-off gain, JPY(39.8) bn, regarding KMFG integration in FY2018 and increase in KMFG integration cost JPY(11.2) bn

Factors for the Changes in Net Income Attributable to Owners of Parent (YoY Comparison)

HD Consolidated



*1. KMFG consolidated net income (JPY3.9 bn) x 51.2%

Trend of Loans and Deposits (Domestic Account)

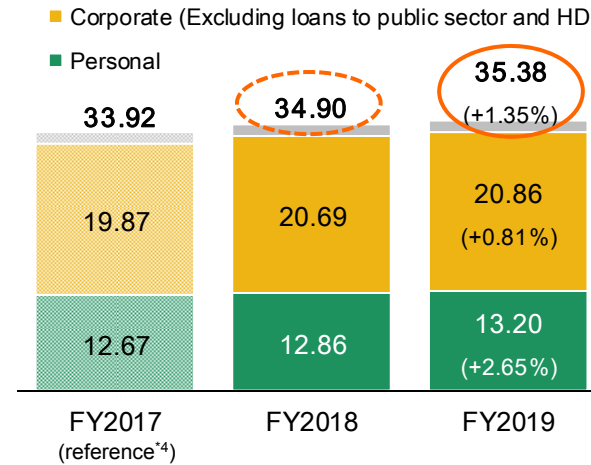
Total of Group Banks

Average loan / deposit balance, rates and spread

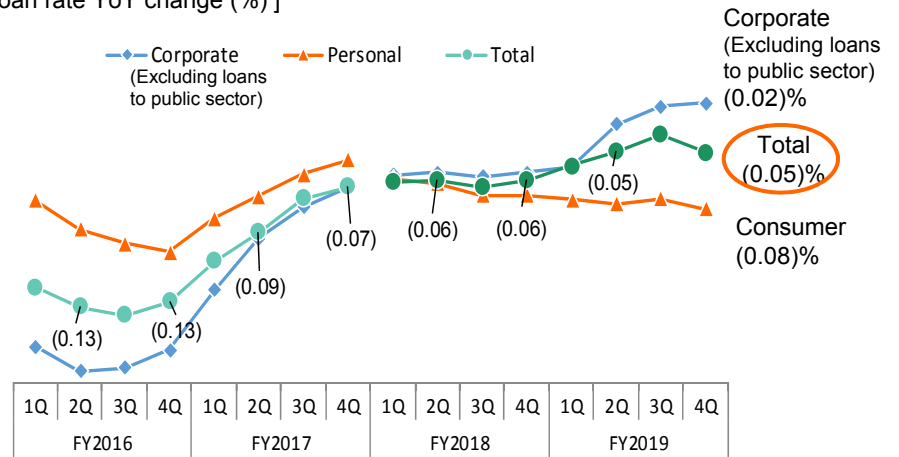
Avg. bal : Trillion Yen Income/Cost : Billion Yen		FY2019		FY2020	
		Act. (a)	YoY *3 (b)	Plan (c)	YoY *3 (d)
Loans	Avg. Bal. (1)	35.38	+1.35%	35.78	+1.12%
	Rate (2)	0.98%	(0.04)%	0.94%	(0.04)%
	Income (3)	349.8	(11.5)	339.2	(10.5)
Corporate Banking Business Unit *1	Avg. Bal. (4)	20.86	+0.81%	20.94	+0.40%
	Rate (5)	0.84%	(0.04)%	0.82%	(0.02)%
Corporate Loan	Avg. Bal. (6)	17.18	+1.49%	17.35	+1.00%
	Rate (7)	0.78%	(0.03)%	0.76%	(0.02)%
Personal Banking Business Unit *2	Avg. Bal. (8)	13.20	+2.65%	13.42	+1.64%
	Rate (9)	1.25%	(0.07)%	1.19%	(0.05)%
Deposits (Including NCDs)	Avg. Bal. (10)	52.12	+2.58%	52.86	+1.41%
	Rate (11)	0.01%	(0.00)%	0.01%	(0.00)%
	Cost (12)	(7.2)	+0.4	(6.4)	+0.7
Loan-to-deposit	Spread (13)	0.97%	(0.04)%	0.93%	(0.03)%
	Net interest income (14)	342.6	(11.0)	332.8	(9.8)

Trend of average loan balance, loan rate change

[Average loan balance (JPY tn)] % represents YoY change



[Loan rate YoY change (%)]



*1. Corporate Banking Business Unit : Corporate loans (excluding loans to public sector and HD) + apartment loans, Figures are internal administration purpose
 *2. Personal Banking Business Unit: Residential housing loans + other consumer loans, Figures are internal administration purpose
 *3. Average balance : rate of change
 *4. Figures are adjusted to reflect KMFG integration

Term-end Balance of Loans and Deposits

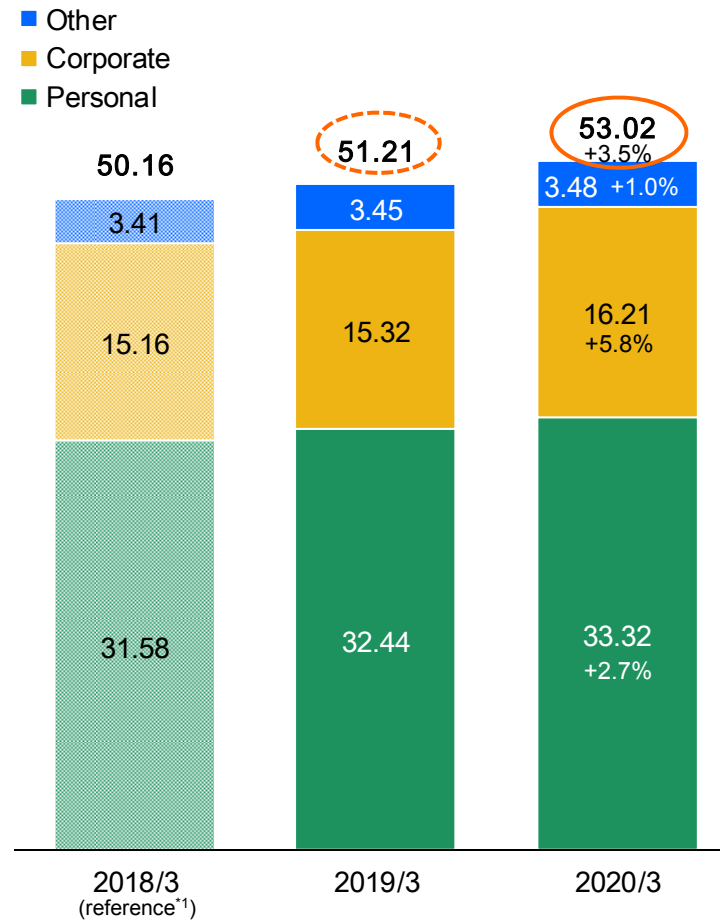
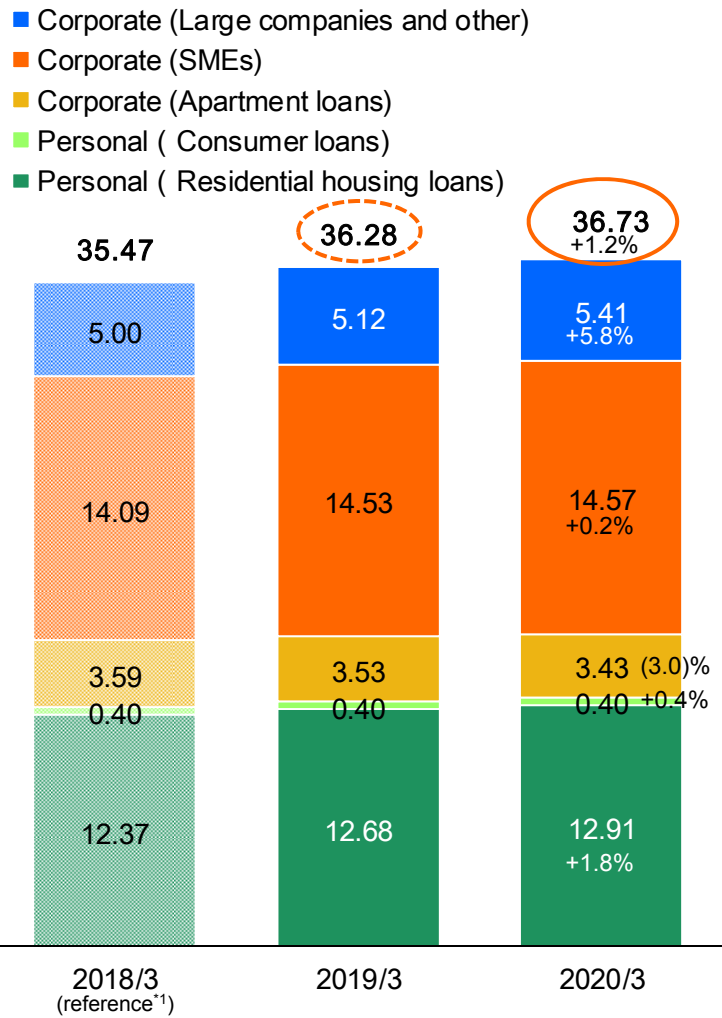
Total of Group Banks

Term-end loan balance

Term-end deposit balance

[JPY tn, % represents YoY change]

[JPY tn, % represents YoY change]



*1. Figures are adjusted to reflect KMFG integration

Housing Loan Business

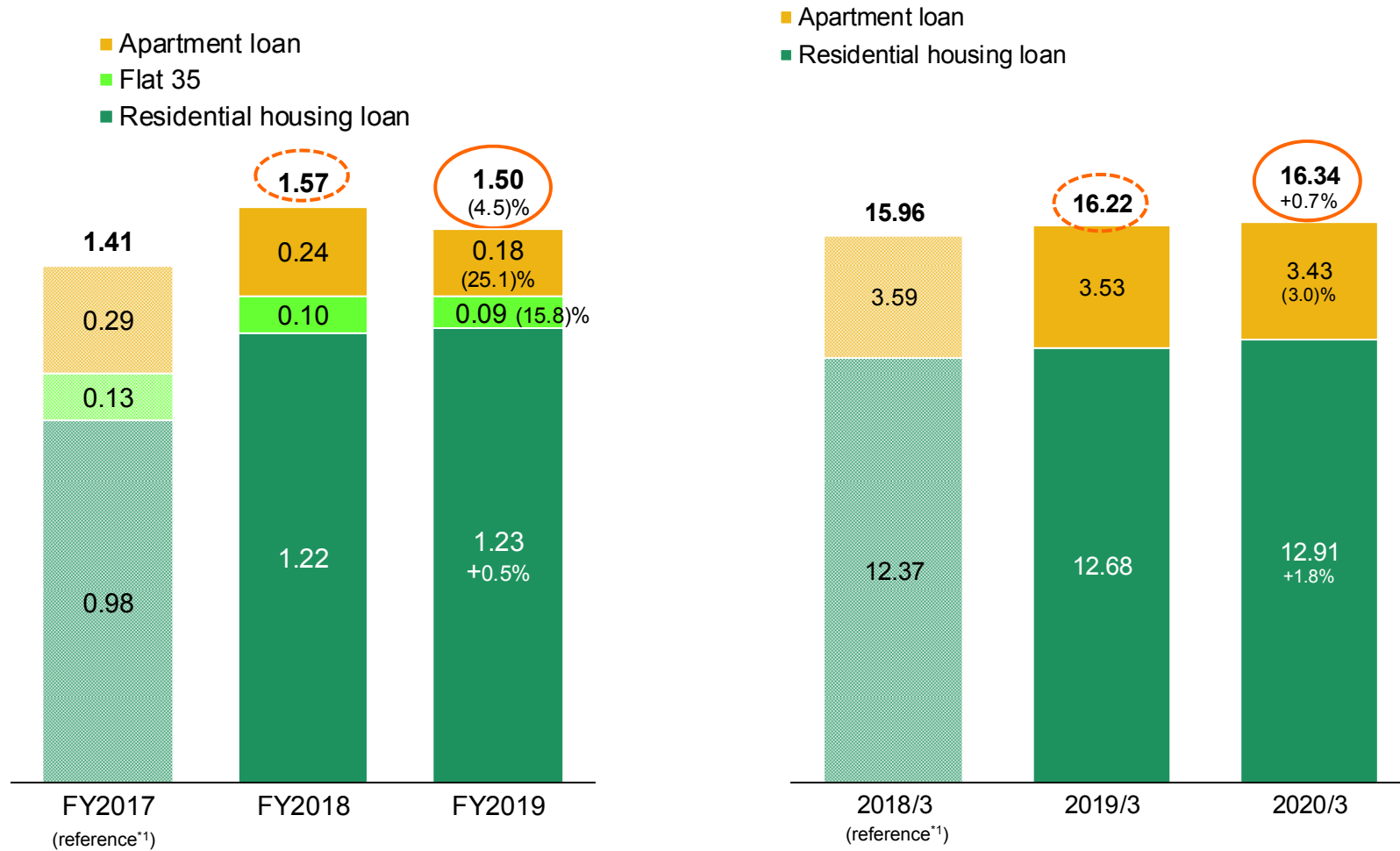
Total of Group Banks

New housing loan origination

Term-end housing loan balance

[JPY tn, % represents YoY change]

[JPY tn, % represents YoY change]

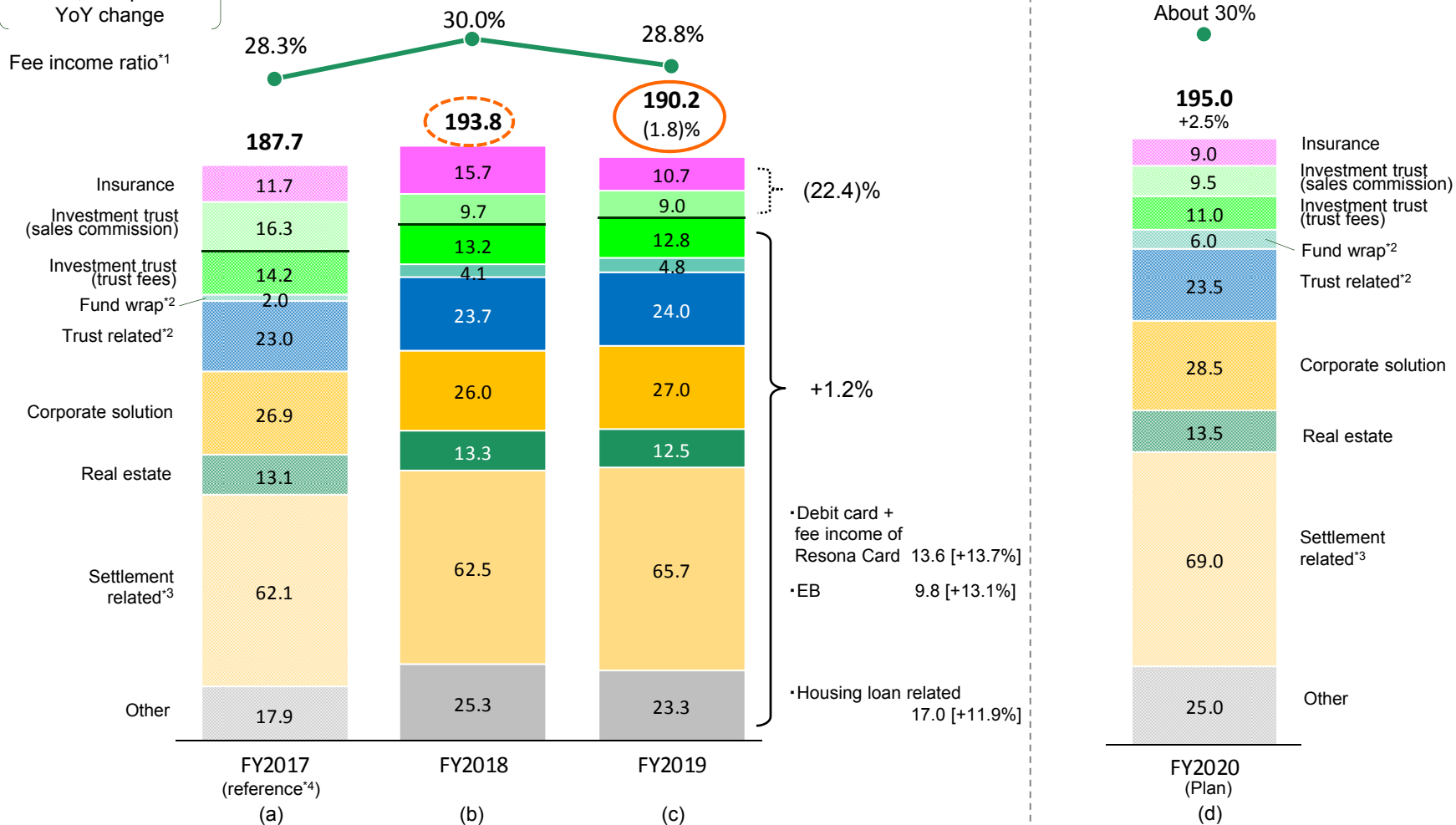


*1. Figures are adjusted to reflect KMFG integration

Fee Income

- Consolidated fee income ratio*1 for FY2019 : 28.8%
- While sales of insurance and investment trust have slowed down, fund wrap (+16.8% YoY), settlement related (+5.1%, YoY), corporate solution (+4.0%,YoY) have grown steadily.

(JPY bn, % represents YoY change)



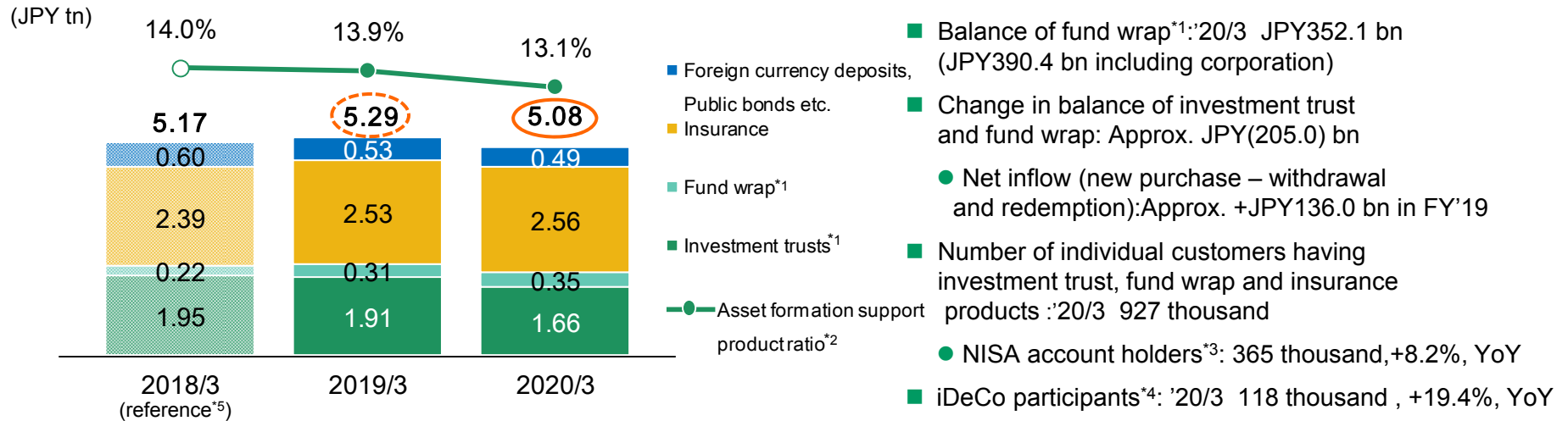
*1. (Fees and commission income + trust fees) / Consolidated gross operating profit *2. Including fee income earned by Resona Asset Management

*3. Fees and commission from domestic exchange, account transfer, EB, debit card and fee income earned by Resona Kessai Service and Resona Card *4. Figures are adjusted to reflect the KMFG integration.

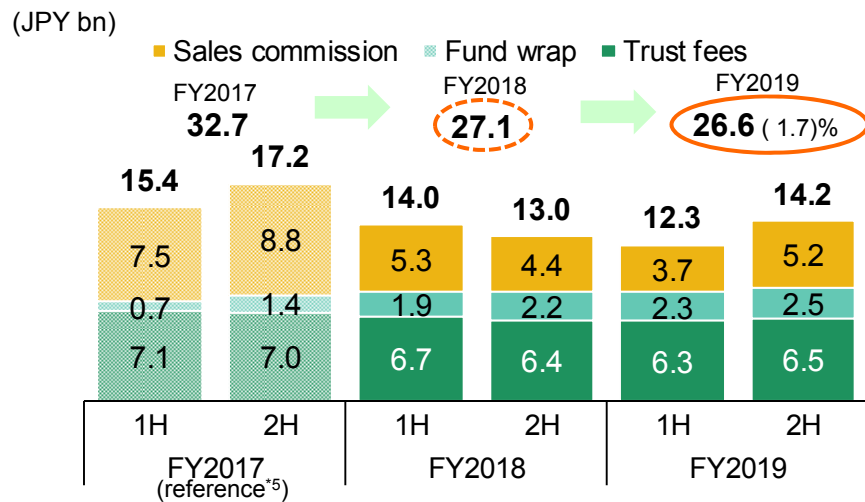
Major Fee Businesses(1) (Asset Formation Support Business)

HD Consolidated

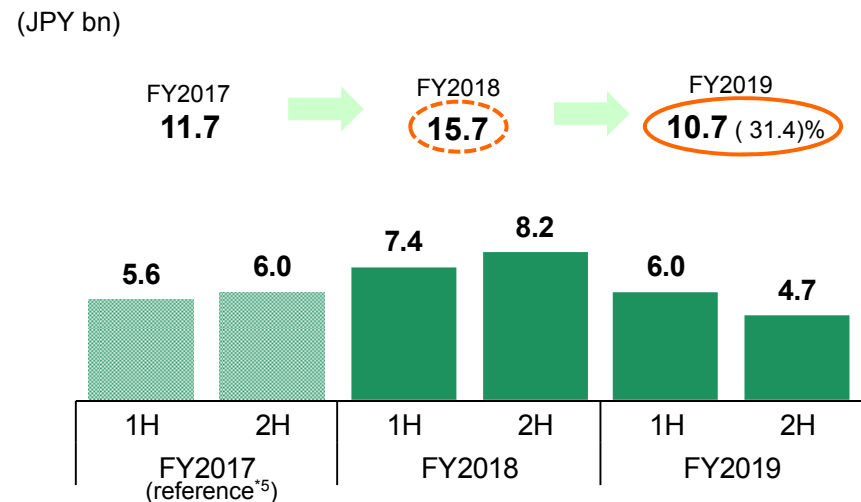
Balance of asset formation support products sold to individuals



Investment trust and fund wrap income



Insurance income



*1. Based on market value
 *2. Balance of asset formation support products sold to individuals / (balance of asset formation support products sold to individuals and yen deposits held by individuals)
 *3. NISA, Junior NISA, Cumulative NISA *4. iDeCo participants + members giving investment instructions
 *5. Figures are adjusted to reflect the KMFG integration.

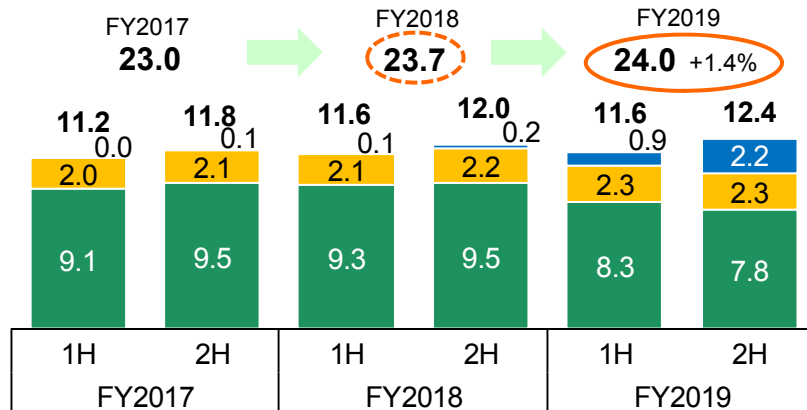
Major Fee Businesses(2) (Trust, Corporate Solution, Real Estate Business)

HD Consolidated

Trust-related business income

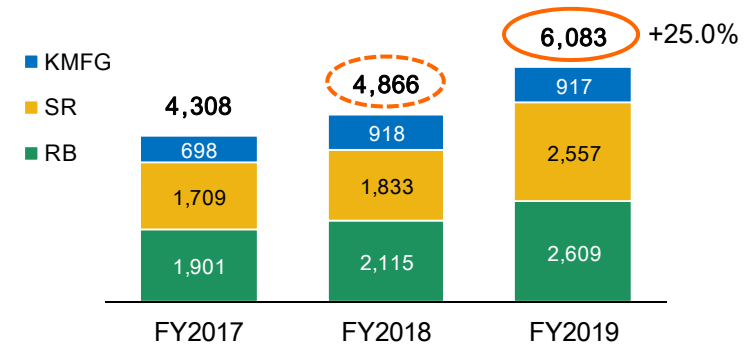
(JPY bn)

- Resona Asset Management
- Trust solution offered for asset and business succession
- Pension/Securities trust



- Expand business opportunities through providing group banks' customers with trust functions

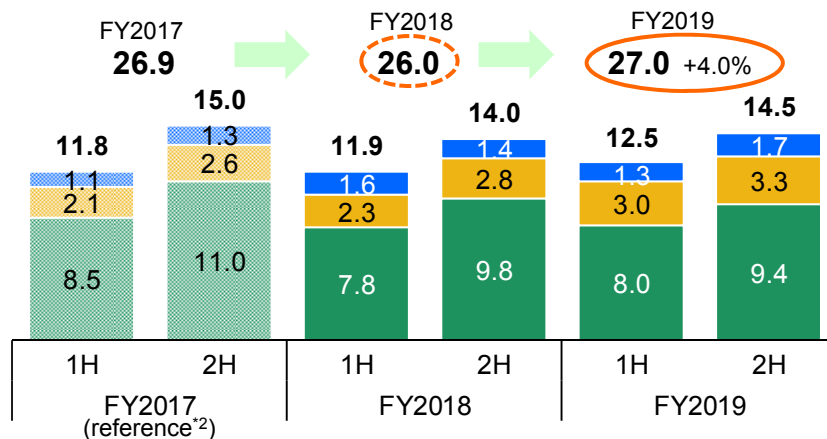
[Number of new asset succession-related contracts]



Corporate solutions business income

(JPY bn)

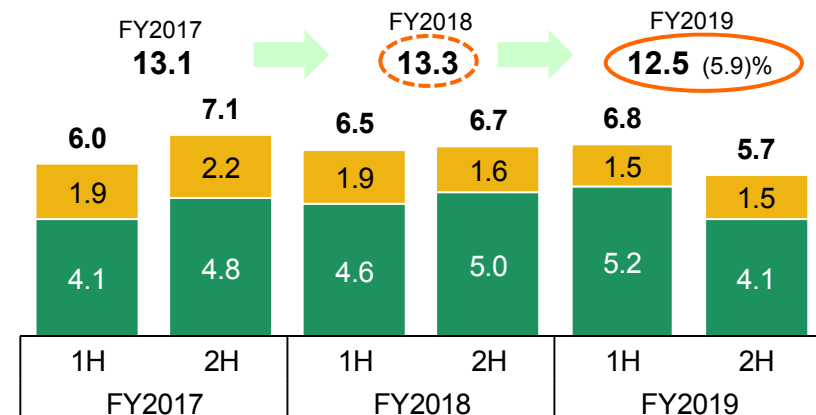
- M&A
- Private notes
- Commitment line, Syndicated loans, Covenants



Real estate business income^{*1}

(JPY bn)

- Corporate
- Consumer



*1. Excluding gains from investments in real estate funds

*2. Figures are adjusted to reflect the KMFG integration.

Credit Costs and NPL

HD Consolidated
Total of Group Banks

Credit costs

(JPY bn)	FY2017 (Reference ^{*1})	FY2018	FY2019	FY2020 Plan
	(a)	(b)	(c)	(d)
Net credit cost (HD consolidated) (1)	10.1	(1.3)	(22.9)	(50.0)

Net credit cost (Total of group banks) (2)	14.7	0.1	(18.8)	(42.0)
General reserve (3)	9.0	11.2	(4.7)	
Specific reserve and other items (4)	5.7	(11.0)	(14.0)	
New bankruptcy, downward migration (5)	(22.2)	(31.3)	(27.1)	
Collection/ upward migration (6)	27.9	20.2	13.1	

Difference (1) - (2) (7)	(4.6)	(1.4)	(4.1)	(8.0)
HL guarantee subsidiaries (8)	0.0	3.0	(2.3)	
Resona Card (9)	(2.3)	(2.2)	(2.1)	

<Credit cost ratio> (bps)

HD consolidated ^{*2} (10)	2.8	(0.3)	(6.2)	(13.4)
Total of group banks ^{*3} (11)	4.0	0.0	(5.0)	(11.1)

*(Note) Positive figures represent reversal gains

*1. Figures are adjusted to reflect the KMFG integration.

*2. Credit cost / (Loans and bills discounted + acceptances and guarantees)
(Simple average of the balances at the beginning and end of the term)

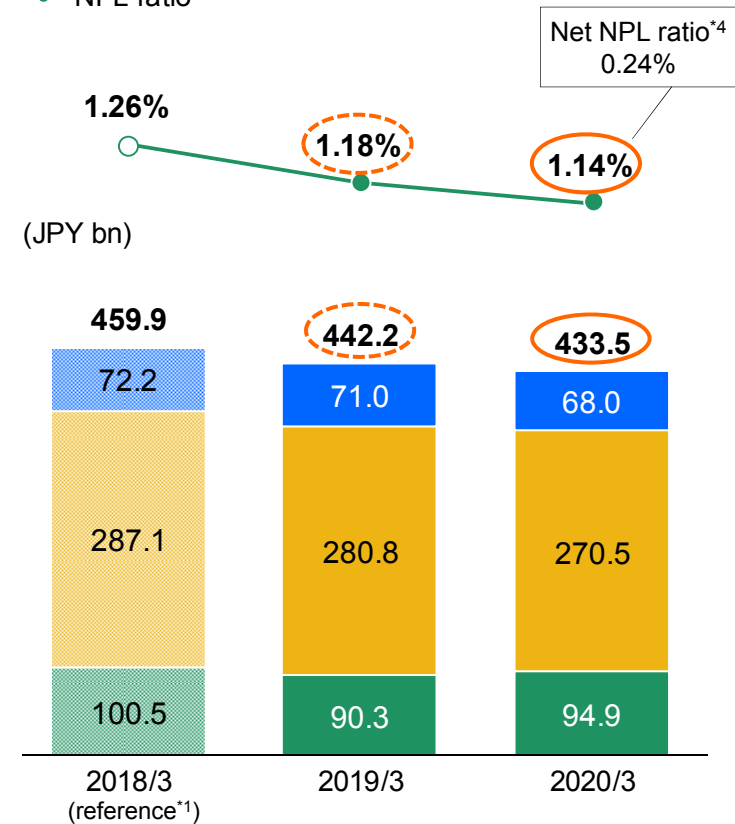
*3. Credit cost / total credits defined under the Financial Reconstruction Act
(Simple average of the balances at the beginning and end of the term)

*4. Net of collateral, guarantees and loan loss reserves

NPL balance and ratio (Total of Group Banks)

(Financial Reconstruction Act criteria)

- Unrecoverable or valueless claims
- Risk claims
- Special attention loans
- NPL ratio



Securities Portfolio*1

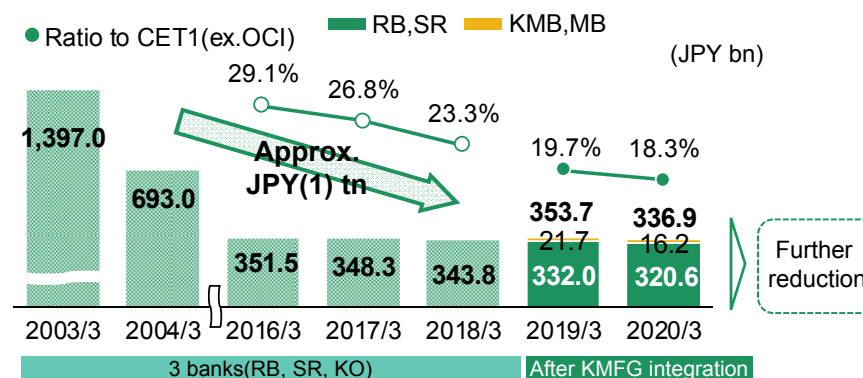
(JPY bn)		2018/3	2019/3	2020/3	Unrealized gains/(losses) (d)
		(reference*2) (a)	(b)	(c)	
Available-for-sale securities	(1)	2,918.1	2,566.5	3,055.7	420.7
Stocks	(2)	365.4	353.8	336.9	422.8
Bonds	(3)	1,532.7	1,188.2	1,722.8	(3.0)
JGBs	(4)	325.1	46.1	459.6	(6.4)
Average duration (years)	(5)	6.5	6.7	14.8	-
Basis point value (BPV)	(6)	(0.21)	(0.03)	(0.68)	-
Local government and corporate bonds	(7)	1,207.5	1,142.0	1,263.1	3.4
Other	(8)	1,019.9	1,024.5	995.9	0.9
Foreign bonds	(9)	389.2	472.3	554.1	18.1
Average duration (years)	(10)	8.4	5.3	2.4	-
Basis point value (BPV)	(11)	(0.31)	(0.18)	(0.00)	-
Investment trusts (Domestic)	(12)	608.0	540.6	435.0	(18.5)
Net unrealized gain	(13)	672.8	598.3	420.7	
Bonds held to maturity	(14)	2,057.1	2,127.4	1,968.4	28.1
JGBs	(15)	1,565.5	1,539.5	1,144.2	20.5
Net unrealized gain	(16)	52.0	47.1	28.1	

- Unrealized gains/(losses) in 3 assets (4)+(9)+(12) '18/3*2 JPY(21.2) bn ⇒ '19/3 +JPY2.4 bn ⇒ '20/3 JPY(6.9) bn
- CLO: Zero

Status of policy-oriented stocks held

- Results of FY2019
Balance of listed stocks disposed in FY2019 (acquisition cost basis): JPY16.9 bn,
Net gain on sale: JPY22.2 bn
Breakeven Nikkei average: Approx. 7,100 yen

【Stock holdings】



■ Reduction plan in the new MMP period

- Accelerate reduction in the new plan
- Determine whether or not to hold policy-oriented stocks after examining risks and returns, including the realizability of medium- and long-term business prospects

Previous plan	New plan	Total
FY'15-FY'19 (5 years) Planned to reduce JPY35.0 bn Results by FY'19 JPY32.6 bn ···(1) (Achieved 93% in 4 years)	'20/3~'23/3 (3 years) Plan to reduce JPY30.0 bn ···(2)	'16/3~'23/3 (7 years) Cumulative total JPY62.6 bn (1)+(2)
Planned to reduce to 10%-20% of CET1 capital*3 18.3% as of Mar. '20	Around 15% of CET1 capital*4	

*1. Acquisition cost basis. The presented figures include marketable securities only
*2. Figures are adjusted to reflect the KMFG integration. *3. Excluding OCI (other comprehensive income)
*4. Excluding unrealized gain on available for sale securities

Capital Adequacy Ratio

HD
Consolidated

- CAR (Domestic std.) and CET1 ratio* (International std.) as of March 31, 2020 were 11.17% and 10.54%, respectively, maintaining sound capital adequacy level
- * Excluding unrealized gain on available for sale securities

Domestic standard

(JPY bn)	2019/3	2020/3	Change
Capital adequacy ratio (1)	10.10%	11.17%	+1.07%
Total capital (2)	1,925.9	1,947.0	+21.0
Core Capital: instruments and reserves (3)	1,978.1	2,012.4	+34.2
Stockholders' equity (4)	1,636.7	1,733.4	+96.7
Adjusted non-controlling interests (5)	236.2	221.1	(15.0)
Subordinated loans and bonds subject to transitional arrangement (6)	97.0	60.4	(36.5)
Core Capital: regulatory adjustments (7)	52.1	65.3	+13.2
Risk weighted assets (8)	19,062.0	17,427.7	(1,634.3)

- Change in total capital
 - Stockholders' equity +96.7 bn
 - Net income attributable to owners of parent +152.4 bn
 - Dividends distributed (48.3) bn
 - Acquisition of own shares (10.0) bn
 - Decrease of non-controlling interests (15.0) bn
 - Decrease of subordinated bonds included in Core Capital (36.5) bn
- Change in RWAs
 - IRB approach applicable to KMB and MB* (1,135.6) bn
(*Applicable at an RHD-consolidated level)
 - Decline in parameters and other (251.4) bn
 - Decline in balance of investment trusts (460.0) bn

Group banks, Bank holding company

Domestic standard	Resona (Consolidated)	Saitama Resona (Non-consolidated)	KMFG (Consolidated)
Capital adequacy ratio	10.49%	14.13%	8.05%

(Reference) International standard

(JPY bn)	2019/3	2020/3	Change
Excluding net unrealized gains on available-for-sale securities (9)	9.30%	10.54%	+1.24%
Common Equity Tier1 capital ratio (10)	11.47%	12.28%	+0.81%
Tier1 capital ratio (11)	11.54%	12.52%	+0.98%
Total capital ratio (12)	12.21%	13.06%	+0.85%
Common Equity Tier1 capital (13)	2,239.2	2,154.7	(84.5)
Instruments and reserves (14)	2,309.3	2,232.9	(76.4)
Stockholders' equity (15)	1,636.7	1,733.4	+96.7
Net unrealized gains on available-for-sale securities (16)	423.9	306.1	(117.7)
Adjusted non-controlling interests (17)	222.7	178.7	(44.0)
Regulatory adjustments (18)	70.1	78.1	+8.0
Other Tier1 capital (19)	11.8	40.9	+29.0
Tier1 capital (20)	2,251.1	2,195.6	(55.4)
Tier2 capital (21)	130.6	95.4	(35.1)
Total capital (Tier1+Tier2) (22)	2,381.7	2,291.1	(90.6)
Risk weighted assets (23)	19,506.6	17,533.4	(1,973.2)

(Reference)

- F-IRB approach applicable to KMB and MB (2019/6~)

Impact from the finalized Basel 3

CET1 ratio: Approx. 9.1%*

(Excluding unrealized gains on available-for-sale securities)

*Trial calculation which took into consideration the estimated increase in RWAs owing to the finalization of Basel 3 (SA and capital floor revisions) based on the actual CET1 ratio excluding net unrealized gains on available-for-sale securities as of Mar. 31, 2020 reported as (9) in the above table

Earnings Targets for FY2020

HD Consolidated
Total of Group Banks

HD consolidated

(JPY bn)	Full-year	YoY change
Net income attributable to owners of the parent (1)	120.0	(32.4)
KMFG *1 (2)	3.0	
Difference (3)	14.5	

Common DPS

	DPS	YoY change
Common stock (annual) (4)	21.0 yen	-
Interim dividend (5)	10.5 yen	-

Total of group banks

(JPY bn)	Total of group banks		Resona Bank		Saitama Resona Bank		KMFG (total of group banks)	
	Full-year	YoY change	Full-year	YoY change	Full-year	YoY change	Full-year	YoY change
Gross operating profit (6)	581.0	(24.3)	336.5	(18.7)	111.5	(3.0)	133.0	(2.5)
Operating expenses (7)	(397.5)	(4.1)	(209.5)	+0.2	(76.0)	(2.2)	(112.0)	(2.2)
Actual net operating profit (8)	183.5	(28.4)	127.0	(18.4)	35.5	(5.2)	21.0	(4.7)
Net gains on stocks (including equity derivatives) (9)	23.5	+4.8	17.5	+7.2	3.5	+0.6	2.5	(2.9)
Credit related expenses, net (10)	(42.0)	(23.2)	(22.0)	(12.5)	(7.5)	(3.1)	(12.5)	(7.8)
Income before income taxes (11)	152.5	(43.0)	118.0	(29.0)	27.0	(9.2)	7.0	(5.3)
Net income *2 (12)	107.5	(35.0)	83.5	(24.4)	19.0	(7.2)	5.0	(3.3)

*1. Applied HD's 51% stake to the KMFG's net income guidance

*2. Net income attributable to non-controlling shareholders are not deducted from net income

(Reference) Impact from COVID-19 (Credit Cost)

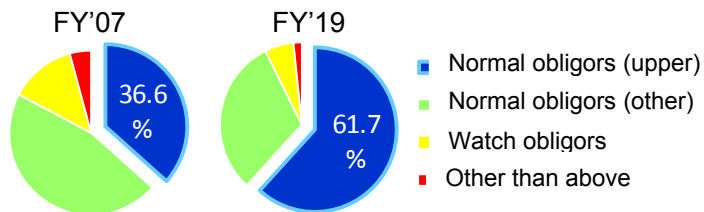
Credit cost guidance assumes 1) COVID-19 impacts to spread across broad industries, and 2) possibility of forward-looking provisions of loan loss reserves in case of prolongation

- **Consolidated credit cost plan for FY'20:** JPY(50.0) bn, increase by JPY27.0 bn, YoY
Credit cost ratio (13.4)bps, increase by 7.2%, YoY

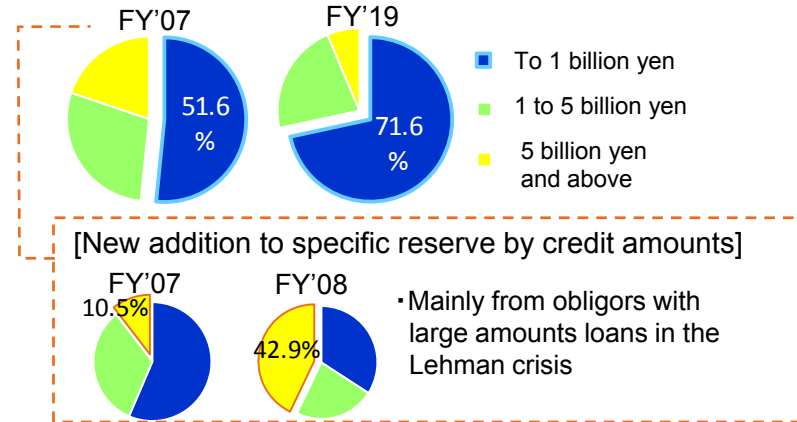
Corporation : higher risk tolerance as compared to the Lehman crisis

Crisis nature	Lehman crisis	COVID-19
	<ul style="list-style-type: none"> ● Financial crisis driven by rapid credit contraction 	<ul style="list-style-type: none"> ● Rapid deceleration of economic activities ● Risk could be controllable given ample financial supports extended by governments and private banks till the crisis subsides

- Credit rating*1 : Improvement in loan portfolio quality



- Loan composition of other than normal obligors by credit amounts*1 : Well-diversified to small lots

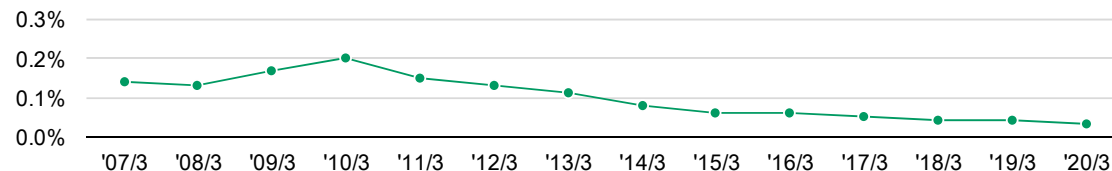


- Trend of SME's stability index: Soundness improved

	Jan.to Mar.'08	Oct. to Dec. '19
Equity capital ratio*2	30.4%	41.7%
Interest bearing liability ratio*2	31.7%	25.1%

Housing loan: Sound portfolio based on the strict screening model

[Trend of subrogation payment ratio (subrogation ratio x (1-collection after subrogation))]



	'Mar. '08	'Mar. '09	'Mar. '10	'Mar. '20
Subrogation ratio	100	113	121	33
Collection ratio	100	93	86	111

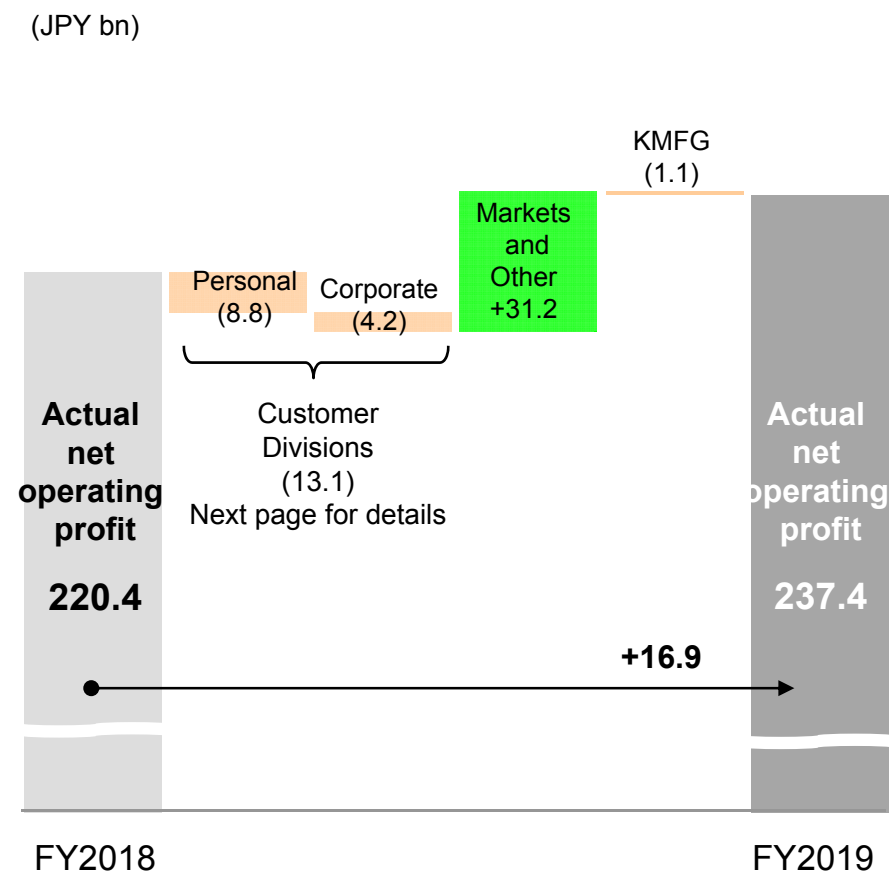
Indexed against the data as of Mar '08=100

*1. RB+SR, Exposure amount basis *2. Financial Statements Statistics of Corporation, Companies capitalized at 10M-100M(JPY) excluding banking insurance industries, 4quarters moving average

(Reference) Outline of Financial Results of Each Segment

**HD
Consolidated**

(JPY bn)		FY2019	YoY Change
Customer Divisions	Gross operating profit (1)	455.6	(13.4)
	Operating expense (2)	(298.3)	+0.3
	Actual net operating profit (3)	157.3	(13.1)
Personal Banking	Gross operating profit (4)	196.1	(9.8)
	Operating expense (5)	(152.0)	+0.9
	Actual net operating profit (6)	44.0	(8.8)
Corporate Banking	Gross operating profit (7)	259.5	(3.6)
	Operating expense (8)	(146.2)	(0.6)
	Actual net operating profit (9)	113.3	(4.2)
Markets and Other	Gross operating profit (10)	55.9	+32.5
	Operating expense (11)	(5.2)	+0.2
	Actual net operating profit (12)	51.1	+31.2
KMFG	Gross operating profit (13)	142.4	(3.9)
	Operating expense (14)	(113.6)	+2.8
	Actual net operating profit (15)	28.8	(1.1)
Total	Gross operating profit (16)	654.1	+15.1
	Operating expense (17)	(417.1)	+3.4
	Actual net operating profit (18)	237.4	+16.9



Definition of management accounting

1. "Customer Divisions" and "Markets and Other" segment refers to the HD Consolidated subsidiaries, except KMFG consolidated subsidiaries.
2. Gross operating profit of "Markets" segment includes a part of net gains/losses on stocks. "Other" segment refers to the divisions in charge of management and business administration.

(Reference) Outline of Financial Results of Customer Divisions

HD Consolidated
(exclude KMFG)

Personal Banking Segment

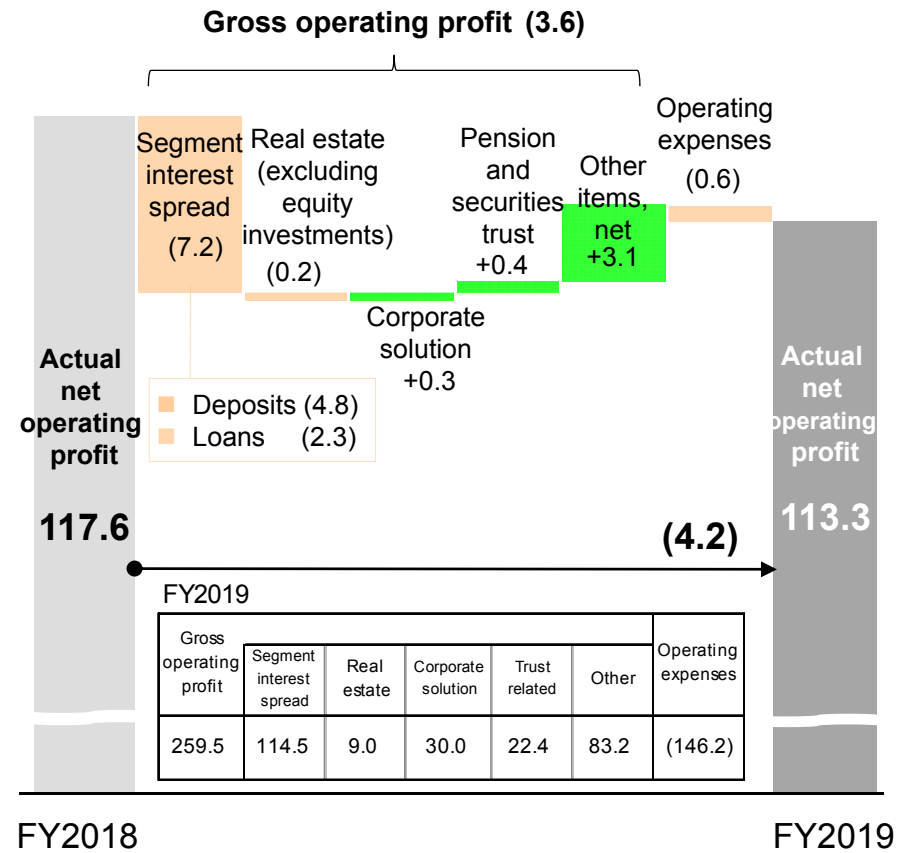
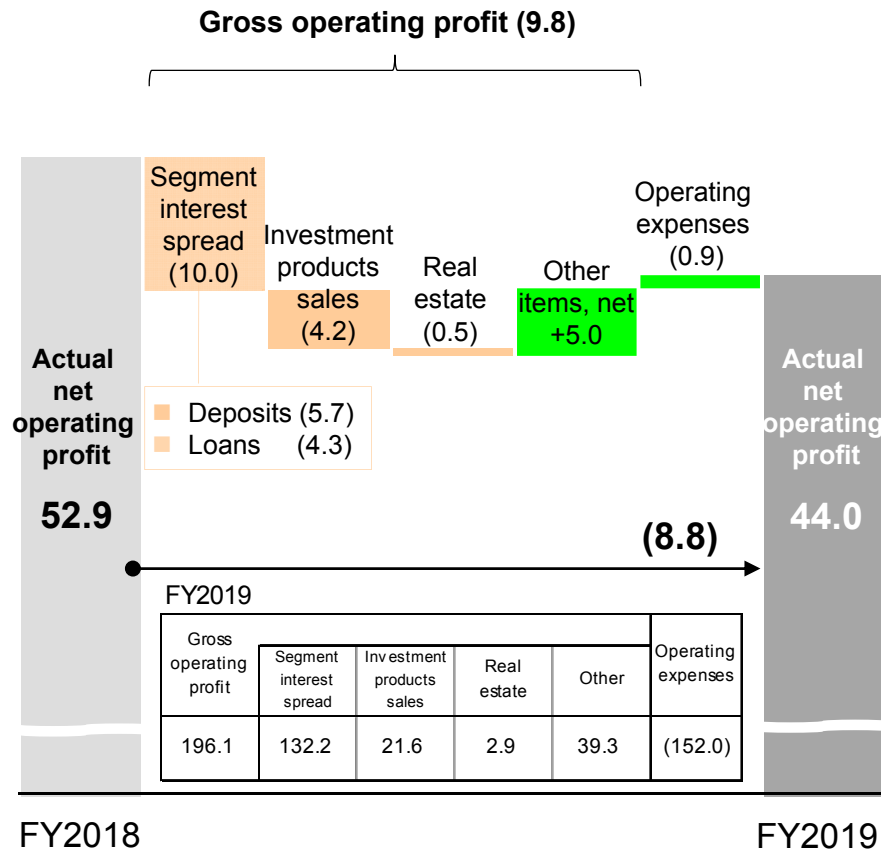
Corporate Banking Segment

Actual net operating profit : Down JPY8.8 bn, YoY

Actual net operating profit : Down JPY4.2 bn, YoY

(JPY bn)

(JPY bn)



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- Abbreviations and definitions of the figures presented in this material are as follows:

[HD] Resona Holdings, [RB] Resona Bank, [SR] Saitama Resona Bank,
[KMFG] Kansai Mirai Financial Group, [KMB] Kansai Mirai Bank*, [MB] Minato Bank
* [KU] Kansai Urban Banking Corporation and [KO] Kinki Osaka Bank merged on April 1, 2019

Figures include data for internal administration purpose.

The forward-looking statements contained in this material may be subject to material change due to the following factors.

These factors may include changes in the level of stock price in Japan, any development and change related to the government's and central bank's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group.

These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.